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# A celebration of our vibrant business community

As we reflect on another successful year, I want to take a moment to express my heartfelt appreciation for each and every one of you. Your dedication, resilience, and commitment to our community have been the driving force behind our strong and vibrant Chamber of Commerce.

I am excited to share this edition of our *Focus* magazine, a celebration of our vibrant business community and the incredible work you all do. This year, we have curated a collection of stories, insights, and updates that truly capture the spirit of our Chamber.

In these pages, you'll find inspiring narratives from local businesses, highlighting innovations, achievements, and the passion that drives our entrepreneurs, health care leaders, farmers, educational institutions, and businesses. Each story is a testament to the resilience and creativity that define our community. I encourage you to take the time to read through the magazine discover new talent, connect with familiar faces, and learn about the initiatives shaping our local economy.

Our magazine is not just a reflection of our past year; it's a window into the future of our Chamber. By engaging with these stories, you'll find opportunities to support one another,



Anne Boles Executive Director Fulton Montgomery Regional Chamber of Commerce

Together, we will navigate the evolving landscape of business and ensure that our Chamber remains a vital resource for everyone.

collaborate, and grow.

Looking ahead, we have exciting opportunities on the horizon. With your continued involvement, we can expand our programs and scholarships, enhance networking opportunities, and advocate more effectively for the interests of our members. Together, we will navigate the evolving landscape of business and ensure that our Chamber remains a vital resource for everyone.

Thank you for being an essential part of our journey. Your support makes all the difference, and I am truly honored to serve as the Executive Director. Let's continue to build a thriving community together!

Warm regards, Anne M. Boles

### Fulton Montgomery Regional Chamber of Commerce www.fultonmontgomeryny.org 2 N. Main Street, Gloversville, NY 12078 (518) 725-0641

### Your Gateway to Montgomery County: Outdoor Recreation, Events, and Adventure Await

By Morgan McClary Montgomery County Tourism Director

Looking for a farm to pick the perfect pumpkin or a museum to escape to on a rainy day? Montgomery County Tourism's new website benefits both visitors and locals.

Since bringing tourism promotion back in-house. Montgomery County has ramped up efforts to spotlight its scenic beauty and river town charm. The updated site, VisitMontgomeryCountyNY. com, showcases the county as a vibrant, four-season destination with a renewed focus on history, outdoor recreation, and agricultural heritage.

With a modern, user-friendly design, visitors can filter by



interest and use an interactive map to explore the county's farms, whether they're interested in picking fresh produce, discovering local honey and maple syrup, or enjoying the outdoors.

Visitors can explore the site to plan visits to Revolutionary War-era landmarks, scenic trails, and the county's growing pickleball and disc golf courses.

The site also features a community event calendar where locals can submit events for free promotion, making it a valuable tool to stay connected with what's happening in Montgomery County.

As Montgomery County Tourism continues to expand, look for signature events and experiences that highlight the area as a hidden gem along the Erie Canal and Mohawk Valley. Plan your trip at VisitMontgomeryCountyNY.com.





### Montgomery County Department of History and Archives is 90 years old

By Kelly Yacobucci Farquhar Montgomery County Historian/RMO Sept. 2024

2024 marks 90 years since the Montgomery County Department of History and Archives was created by resolution. In 1934, the Montgomery County Board of Supervisors, recognizing their county as "one of the oldest counties in the State of New York [having] numerous public and private historic records ... resolved... to create a Department of History and Archives in said county to preserve the same." Space for this newly created department was set aside on the third floor of the Old County Courthouse and Edward J. Sheehan, appointed County Historian succeeding Lillian Van Deusen, was put in charge of the department.

Sheehan, formerly an investigator with the County Sheriff's Office, held the position of County Archivist/Historian through 1957. It can be said that the Department of History and Archives would not have the wonderful collection today if it were not for Sheehan. During his tenure, Sheehan and his staff procured copies of records from various churches across the state through projects funded by the federal Works Progress Administration program.

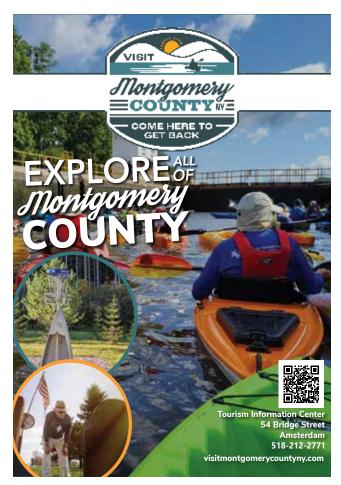
The Montgomery County Department of History and Archives, a local history and genealogy research library, has a substantial and growing collection of materials related to Underground Railroad history including primary sources such as birth records, bills of sales, manumissions, and legal documents related to enslaved people in Montgomery County and newspaper articles on local abolitionist activity. Researchers to the department are welcome to use these primary materials, as well as secondary sources on Underground Railroad, in addition to a cultural resources survey conducted in 2010, identifying sites associated with Underground Railroad and abolitionist activity and African American in Montgomery County.

Also exciting is that our nation is approaching the 250th anniversary of the birth of the United States of America, culminating from events that occurred during the War for Independence or the Revolutionary War. Tryon County, the area that became Montgomery County, was the scene for numerous raids, Committee of Safety meetings, battles and conflicts that had a remarkable impact in the struggle for independence.

Montgomery County established the America 250th Commission to plan events, activities and educational

programs that commemorate Montgomery County's significant role in the events of the Revolutionary War. Beginning in 2025 and continuing through 2033, the Montgomery County America 250th Commission, whose members represent county government and local historical societies, will work with local historical groups to provide an opportunity for the public to learn about our heritage and promote the county's significant connections to the Revolutionary War. Our kickoff event will be held at Kateri Tekakwitha Shrine where there will be a reenactment of the raising of the Liberty Pole, an event that marked the beginning of the rising tensions in Tryon County.

There will be other commemorative anniversaries coming up in 2025, namely the Bicentennial anniversaries of the completion and opening of the Erie Canal as well as end of the Marquis de Lafayette's Farewell Tour of America. Stay tuned for more information on events that will be happening next year (and the years following) to commemorate the anniversaries of events that were instrumental in the shaping of our nation.



## The Great Sacandaga Lake Discovery Center

A Southern Adirondack Destination

BY CARLA KOLBE Fulton County Tourism Coordinator

NORTHAMPTON – Destination: Fulton County and The Great Sacandaga Lake Discovery Center (GSLDC) is Fulton County's investment and commitment to its local history, tourism and recreation. The planned Discovery Center will be a regional attraction for Fulton, Saratoga and the NYS Route 30 byway through the Adirondack Park.

The Discovery Center is projected to be the southernmost visitor attraction along the Adirondack Route 30 corridor, complementing any trip to the Adirondack Experience in Blue Mountain Lake and The Wild Center in Tupper Lake.

The facility will feature the incredible history of the Great Sacandaga Lake and its role as a river regulating reservoir and recreation destination. The unique story of its creation is compelling, with aspects that should never be forgotten.

"The extraordinary story of how the Sacandaga was created, the reasoning for it and the remarkable sacrifices made must be told," states Fulton County Administrative Officer, Jon R. Stead. "It is an important part of our history, an Adirondack history that needs to be conveyed so the story is never lost."

Created in 1930, the Great Sacandaga Lake is a manmade body of water built to mitigate flooding that



THIS PAGE AND NEXT: artist renderings of the Great Sacandaga Lake Discovery Center (GSLDC).

occurred along Hudson River communities. In an undertaking initiated and funded by the Great Sacandaga Lake Advisory Council, (GSLAC), a 2017 feature documentary "Harnessing Nature: Building the Great Sacandaga" inspired the proposal to construct a state-of-the-art center to bring the documentary to life.

Leveraging both state and federal investments, Discovery Center exhibits will include a rotunda, featuring a true-to-scale replica of the Sacandaga Valley prior to flooding. Exhibit kiosks of Then and Now, such as; "Ghosts of the Hamlets," "Coney Island of the North" (former Sport Island and Sacandaga Park) and "Conkingville Dam"– an engineering marvel can be expected to be interactive with information and video.

The Discovery Center will host

art and historic artifact displays, and will feature ever-changing, visiting displays keeping the information fresh for returning visitors.

The complete Great Sacandaga Lake Discovery Center promises to be a premier destination, attracting visitors with its location and accessibility to the Northville Placid Trail, a natural resources habitat and outdoor recreation. The building concept includes the Harnessing Nature Theater, educational classroom space for student research, Trout in the Classroom, and much more. Space will be available for the GSLAC and Great Sacandaga Lake Fisheries Federation (GSLFF) to use and local historians will have a designated research area. The goal is to work closely with the entire GSL community.

In the county's "Vision 2026"

The Discovery Center will host art and historic artifact displays, and will feature ever-changing, visiting displays keeping the information fresh for returning visitors.



Development Strategy, the Board of Supervisors advocated a priority goal of revitalizing the economy through tourism. To achieve this goal, the plan seeks to develop additional historic, cultural and entertainment venues; and to leverage the Great Sacandaga Lake's attractiveness. The Great Sacandaga Lake Discovery Center will be a major step to meet these objectives, while highlighting the amazing history of the 29-mile engineering marvel.

Fulton County retained the services of Phinney Design Group for professional Architectural and programming services for this initiative. Phinney Design group is well known for its specialization in programming spaces and developing projects within the Adirondack Park, having taken on and completed projects such as: The Wild Center Bio Building, Tupper Lake, NY; Play ADK Children's Museum, Marina and Golf Clubhouse Projects, Saranac Lake, NY and Ticonderoga Country Club, Ticonderoga, NY.

The mission for Phinney Design Group is to ensure through design a preeminent location for visitors, historians and educational organizations to learn about and appreciate the engineering marvel that is the Great Sacandaga Lake. They are designing an interpretive center and tourism venue with the goal of evolving into a cultural center, historians' study/resource room, tourism attraction and recreational site. The GSLDC will have the unique ability to attract engineering enthusiasts, history fans, students, encourage ecotourism, with outdoor recreation opportunities all to benefit the Fulton, Saratoga, and Hamilton County Regions.

Another county engineering partner, Environmental Design Partnership, is handling site engineering and application processes for the project.

The commercial section of the Route 30 corridor selected to house the center is located on the west side of the highway overlooking the Great Sacandaga Lake in the Town of Northampton. The property ends just north of at the intersection with the bridge leading into the village of Northville.

This trek has a grand view of the Great Sacandaga Lake and a close proximity to the Northville Placid Trail. Composed primarily of undeveloped land, it is an ideally suited site given its exposure along the corridor, pedestrian access into the village over the bridge, and it is in close proximity to the popular Northville/Northampton Municipal Beach. This site proved to be an ideal location to support the county's initiative to develop a center dedicated to the story behind the construction and management of the Great Sacandaga Lake.

Phase I of the project is expected to break ground in the spring of 2025, with projected completion planned for the summer of 2026. Information on the progress of this project can be found at the county's tourism site, 44lakes.com.



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### Chamber and HFM BOCES CTE hold first CAREER CON for eighth grade students

In October 0f 2024, the Chamber in collaboration with HFM BOCES CTE (Career & Technical Education) program, SUNY Fulton-Montgomery, and local businesses welcomed almost 1,200 eighth grade students to the SUNY FM campus for our first annual CAREER CON, a career exploration event. School districts that participated with their students and staff included Amsterdam, Fonda-Fultonville, Johnstown, Oppenheim-Ephratah St. Johnsville, St. Mary's Institute, Wheelerville, Broadalbin-Perth, Canajoharie, Fort Plain, Gloversville, Lake Pleasant, Mayfield, Northville and Wells. SUNY FM students also had a chance to visit the business displays.

CAREER CON was an idea that came from district superintendents and teachers who wanted to give their eighth graders career awareness through "hands on" exposure to our regional businesses, and the opportunity to speak with business representatives about what type of jobs are available at their businesses and in our region. In addition, businesses were telling the Chamber that they also wanted the opportunity to expose students to what they have to offer earlier.



CTE faculty and students at CareerCon.



Eighth graders don their "Career Con" bags.



Chamber's Director of Workforce Development Nicole Walrath-VanAlstyne.



Employees of Target Distribution Center speak with students.

"We want students in our districts to graduate from here, but also to have the opportunity to work, live and play here," said Nicole Walrath-VanAlstyne, the Chamber's Director of Workforce Development. "We thought this would be a great introduction to a multitude of businesses who have so many employment opportunities for our students."

District eighth graders arrived on the FM campus at different times during the day, between 8:45 and 1pm taking a look at programs and businesses both outside, inside the campus gymnasium and in the Raiders' Den. They had the opportunity to speak with representatives in pathways in which they were already interested, and the businesses were clustered in career pathways (16 different



Tonya Hays, The Family Counseling Center, was ready to speak with students at CareerCon.

pathways) to make it easier for students to navigate. In this way, students were exposed to a multitude of businesses and careers. In all, there were 60 businesses who participated in this important event. All of the CTE programs were also on display, as they saw real value in "marketing" their programs to these 8th graders who will have to make choices about their high school paths in the coming months. At 1pm the business displays were then opened up to any SUNY FM students who wanted to speak with businesses about current or future employment. Each student who participated was provided with a Career Con "swag bag" which were sponsored by Amsterdam Printing in Amsterdam.

"Eighth grade is such a pivotal year for our region's students," continued Walrath-VanAlstyne. "They will be making decisions about their next four years, and we want to give them the best information we can to make these decisions about where they want to further their education."

As an appreciation for their participation, businesses were provided a buffet lunch at CTE's adjacent campus where CTE Culinary Arts students prepared and served the lunch.

Early feedback was all positive, so much so, in fact, that the collaborators are already thinking about next year, and perhaps expanding the Career Con event to include middle school students in the HFM BOCES component school districts.



### Megan Ryder of Megabites Catering / Anthony's Deli & Market is the Chamber's Entrepreneurial Award Winner for 2024

The Fulton Montgomery Regional Chamber's Thomas B. Constantino Entrepreneurial Award is given to a Chamber member who embodies the entrepreneurial spirit by organizing, managing and assuming the risks of building a business then persevering to see these efforts come to fruition. In memory of Thomas B. Constantino, founder of The Noteworthy Company in Amsterdam, who exhibited exemplary leadership skills, determination, creativity and vision. The winner of the 2024 award, Megan Ryder, is very deserving of this award, as she has renovated, revised and rethought The Bridge Walk in Perth, bringing it back to its glory as a premiere event space in our community, as well as envisioned and brought to life Megabites Catering, the food truck that has burst on to our community scene and is seemingly everywhere bringing a diverse, personalized menu to each event where anyone is lucky to catch it. In addition, she created Anthony's Deli & Market in Amsterdam, named after her son, Anthony, serving breakfast, lunch and dinner and selling local products from other small businesses in the region.

In her nomination for this award, submitted by Tina Rodriguez, she adds: Megabites Catering, founded by Megan Ryder, embodies community by lifting other businesses up with their daily business practices. Megan is never too busy to help a community business or family in need when the opportunity arises. She donates to needy families all year round and to local businesses that empower local families. She thrives on the idea of helping other small businesses rise with her business and creates continual opportunity in the community to help other businesses prosper.



Anyone who knows Megan and her work ethic would be hard pressed to name anyone who works harder, is more positive and enthusiastic about her business, but is also so positive and forward thinking about our region and what it can, and should, be.

A graduate of Broadalbin-Perth Schools, Megan also attended SUNY Fulton-Montgomery Community College as an early admit student. She has been in the hospitality industry all her life – she has been working in restaurants and the catering industry since she was 11 years old when she worked at the former Ferrandi's Restaurant with her aunt and uncle. She then went on to work at Brown's Beach in Saratoga, and then back in our region at such mainstays as Jackie's Diner and Fritz's Pizza. She really honed her skills when she started as a 16-year-old with Mazzone Hospitality at the Hall of Springs. She worked directly with Mark Delos, who is now Mazzone's Vice President of Culinary. Under his tutelage she worked in



The ribbon-cutting event at the renovated The Bridge Walk in Perth.

event design, and off-premises catering where she worked her way up from line cook to management. She considers Mark Delos and Angelo Mazzone important mentors in her journey – both in the business venue as well as in her personal life. She said that Mark introduced her to specialized, off-premises catering with special clients. He taught her how to provide THE BEST customer service and that the client was always the most important. Working for Angelo Mazzone and Mark Delos gave her "the experience of a lifetime."

### "My big thing is wanting to give back to the community as much as possible." — Megan Ryder, Megabites Catering

She started her own business at 17, when she leased a deli/ pizzeria from her parents in Wallins Corners (Amsterdam) which she ran for about two and a half years. She Left there and started at a restaurant called Charlie's where she helped expand the catering end of the business which became Black Tie Events & Catering. With Black Tie, she worked at Shorty's Southside (Amsterdam), Rolling Hills Country Club (now Antler's Country Club) and Top Notch Tavern in 2016, and then The Bridge Walk in 2017. Then the world shut down in 2020. During this time, her entrepreneurial spirit never waned, and she started thinking about and researching the possibility of a food truck during the pandemic. She was able to find a trailer that would work for the project and started experimenting in 2022... and then it just took off.

When talking about Megabites, she says, "what's cool about it and why I think it took off so well is that everything we do with it is customizable - decorating, menu and more - making each event that we do a unique experience." Everyone who knows Megan has had great experiences wherever Megabites has been. They served 500 at Amsterdam Schools during a Teacher Appreciation event; did a wedding with a personalized taco truck, including vegan, vegetarian and gluten-free options, did a great event at June Farms in West Sand Lake, partnered with the former Mohawk CoWorks in Amsterdam for a series of Food Truck Fridays, and much more. She does a lot with the Amsterdam school district and loves to be able to support teachers and the community and has catered 15 lunches to 100 for them. Word of mouth and the support of the community are important to Megan, and she delivers the goods to warrant it.



The ribbon-cutting for Anthony's Deli & Market at 1451 State Highway 5S in the town of Amsterdam.

For 2025 and beyond, she is looking to expand her catering division in general... and her new venture, a full-service, full bar truck is now available to accommodate events of any kind and size. In addition, in summer of 2024 Megan expanded her businesses once again to now include Anthony's Deli & Market, located at 1451 State Highway 5S in the town of Amsterdam. Anthony's, named after her son, is a full-service deli open for breakfast, lunch and dinner for takeout or to eat in, that also sells locally-produced products including fresh bread, soaps, fresh flowers, baked goods and more.

### Please see RYDER, Page 12



### ADDITIONAL CHAMBER MEMBER RESTAURANTS IN THE FULTON MONTGOMERY REGION

308 Prime Restaurant

Holiday Inn Johnstown-Gloversville 308 North Comrie Avenue, Johnstown (518) 762-4686 www.holidayinn.com/hotels/us/en/johnstown/jntny/ hoteldetail

Annie D's Grill 38 East Main Street, Amsterdam (518) 212-2350

Anthony's Deli & Market 1451 St Hwy 5S, Amsterdam (518) 212-2023 I www.anthonysdeliandmarket.com

Antlers Country Club 2258 State Highway 5, Fort Johnson (518) 848-6741 I antlerscountryclub.com

Bosco's Family Restaurant, Inc. 165 Divison Street, Amsterdam (518) 842-5077 | Facebook

Brittany's Diner & Grocery Store 105 State Highway 67, Fort Plain (518) 993-2099 I Facebook

Caroga Lakeview Store 2043 NY-10, Caroga Lake (518) 604-4088 | carogalakeviewstore.com/

Dunkin' Donuts 2915 Amsterdam Road, Glenville (518) 857-9664 I www.dunkindonuts.com

Fox Run Golf Club 129 Fox Run Drive, Johnstown (518) 762-3717 I www.foxrungolfclub.net

Fuel-N-Food Inc. 3006 State Highway 30, Gloversville (518) 661-6917 I www.fuelnfood.com

**Gloversville Palace Diner** 62 South Main Street, Gloversville (518) 725-9056

Great Sacandaga Brewing Co. Inc. 3647 NY 30, Broadalbin (518) 883-7012 I greatsacandagabrewing.com

Hales Mills Country Club 146 Steele Road, Johnstown (518) 736-4622 I www.halesmillscountryclub.com

Harold's Restaurant and Lounge 176 West Fulton Street, Gloversville (518) 725-9018

Higher Ground Distilling Company 2513 State Highway 30, Mayfield (518) 527-5490 I highergrounddistilling.com

Hotel Broadalbin 59 West Main Street, Broadalbin (518) 883-5414 I www.broadalbinhotel.com

House of Pizza 219 Fifth Avenue Extension, Gloversville (518) 725-9400

### Please see RESTAURANTS, Page 13

### Ryder from page 11

"Giving back" runs through Megan's veins. Besides being able to help the community with events and fundraisers, she single-handedly adopted four families during the holidays in 2023 – for 2024 and beyond she is looking for input from the community as to which families were most deserving and needed the most support. She is hoping to expand this adopt a family program for future holiday seasons and to get more of the community and businesses involved.



Megan Ryder and the Megabites Food Trailer.

Says Megan, "My big thing is wanting to give back to the community as much as possible. I have three teenage children who I also want to get involved. If you need help with a fundraiser, with anything that is going on in the community, I want to be able to help. I always see a way where we can help you."

In closing, Megan wanted to give a special shout out to the Chamber. "They helped me so much with my vision and really supported me and help build my dream through the Ambassador program that she is involved in. It has taken what we are doing right now to another level." She has received business from Chamber referrals and really believes that the Chamber supports its individual business members. "Anne Boles has really stepped up the level of the Chamber and I feel it is getting its confidence back. I really didn't understand the value of the Chamber, but I do now."

### **Restaurants** from page 12

Lakeside Tavern & Marina 306 Woods Hollow Road, Gloversville (518) 883-5253 lanzislakesidetavern.com/

Lanzi's on the Lake, Inc. 1751 State Highway 30, Mayfield (518) 661-7711 www.lanzisonthelake.net

Let's Twist Again LLC 1778 County Highway 107, Amsterdam (518) 883-1122 | Facebook

Loopie's Irish Pub 410 Mohawk Drive, Tribes Hill (518) 829-8000 I Facebook

Lorenzo's Southside 1 Port Jackson Square, Amsterdam (518) 212-2256 www.lorenzossouthside.com

McDonald's of Amsterdam 158 Market Street, Amsterdam (518) 843-1023 www.mcdonalds.com

McDonald's of Fultonville 37 Riverside Drive, Fultonville (518) 853-3826 www.mcdonalds.com

McDonald's-Gloversville Fifth Avenue Extension, Gloversville (518) 725-6949 www.mcdonalds.com

McDonald's-Johnstown 200 North Comrie Avenue, Johnstown (518) 762-4961 www.mcdonalds.com

McDonald's of Palatine Bridge 22 Dutchtown Plaza, Palatine Bridge (518) 673-3046 www.mcdonalds.com

Megabites Catering/ MJ Hospitality 135 Pertshire Drive, Amsterdam (518) 866-4225 I Facebook

New York Lunch 21 Bleecker St, Gloversville (518) 725-4170

Nick Stoner Inn Seafood & Steakhouse 1810 State Highway 10, Caroga Lake (518) 835-8039 I Facebook

Partner's Pub 21 South William Street, Johnstown (518) 762-2337 www.partnerspubandgrill.com Peaceful Valley Maple Farms 116 LaGrange Road, Johnstown (518) 774-0949 peacefulvalleymaplefarms.com

Peking In Johnstown Corp. 50 East Main Street, Johnstown (518) 762-2828 www.pekingcorp.com

Perry Lanes Bowling Corp 1 Maple Ave, Johnstown (518) 762-8618 | Facebook

Plaza's Italian Bistro 130 North Pine Street, Gloversville (518) 725-4007 I plazasbistro.com

Popeye's Louisiana Kitchen 120 Veeders Mill, Amsterdam (215) 317-2734 I popeyes.com

Railside Café 454 North Perry Street, Johnstown (518) 762-3292 I Facebook

Recovery Sports Grill 5005 State Highway Route 30, Amsterdam (518) 842-5500 www.recoverysportsgrill.com/

**Riverside Pizza** 10 E. Main Street, Amsterdam (518) 842-0033 www.riversidepizzany.com

Rogers' Cideryard LLC 260 County Highway 131, Johnstown (518) 332-2732 | Facebook

Romana's Italian Kitchen 219 North Comrie Avenue, Johnstown (518) 762-3931 | Facebook

Sam's Seafood Steakhouse 281 North Comrie Avenue, Johnstown (518) 762-7267 www.samsseafoodsteakhouse johnstown.com

Slate - A Rustic Tavern 2401 NY-10, Caroga Lake (518) 604-4332 I Facebook

Sport Island Pub 108 Riverside Boulevard, Northville (518) 863-2003 www.sportislandpub.com

Stump City Brewing, LLC 521 West Fulton Street Ext, Gloversville (518) 831-0722 www.stumpcitybrewing.com

Taco Bell 207 N. Comrie Ave, Johnstown (518) 762-9883 I www.tacobell.com Vintage Cafe

21 West Main Street, Johnstown (518) 762-0030 I Facebook

### FOODS AVAILABLE TO GRAB AND GO:

Betty Beaver Fuel Stop (2 locations) Canajoharie: 117 East Main Street (518) 673-5556 I Facebook Fultonville: 39 Riverside Avenue (518) 853-3763 I Facebook

**Bowman's Market** 50 East Pine Street, Gloversville (518) 725-7517

Canada Lake Store & Marine 103 Old State Road, Caroga Lake (518) 835-6069 www.canadalakemarine.com

Deli Master I Adirondack Country Market 49 N. Main Street, Broadalbin (518) 883-7006 www.delimastermarketplace.com

**Dygert Farms Creamery** 243 Dygert Street, Palatine Bridge (518) 495-4887 dygertfarmscreamery.com

Fuel-N-Food 3006 State Highway 30, Gloversville (518) 661-6917 www.fuelnfood.com

Mohawk Harvest Cooperative Market 30 N. Main Street, Gloversville (518)725-9387 www.mohawkharvest.com

NAC's Meat Market 2513 State Highway 30, Mayfield (518) 613-4280 I Facebook

Pilot Travel Center 164 Riverside Drive, Fultonville (518) 414-0591 | Facebook

Stewart's Shops (various locations in Fulton and Montgomery Counties) (518) 581-1200 www.stewartsshops.com

Wal-Mart Amsterdam 101 Sanford Farm Shopping Center, Amsterdam (518) 843-6890 I walmart.com

Wal-Mart Gloversville 329 S. Kingsboro Avenue, Gloversville (518) 725-2403 I walmart.com

### Joyce Royal – The Chamber's Community Service Award Winner

Joyce Royal started her real estate business in 1992 as Century 21 – Joyce Royal Real Estate. But her tenure with being involved with the Chamber started even before that. She joined because she always wanted to be involved with other businesses, and felt that as a realtor you really have to be involved in the community, to help it prosper and bring in new people and to constantly improve our neighborhoods. And she has done just that for over 30 years.

Joyce is no stranger to involvement with businesses and in the community. She received the Fulton County Chamber's Jenny Award in 1995, an

award presented for over 20 years in memory of Jenny Ketchum, owner of the former Glove Inn, who was a volunteer extraordinaire in the community. The Jenny Award was the precursor to the Ambassador of the Year and Community Service Awards. Also for the Chamber she was on the Board of Directors for a number of terms during which she served as the President of the Board. One of the most important roles that she plays for the Chamber is the Chairwoman of the former Fulton County Clean Up Day



Joyce Royal

which now takes place throughout the region. She personally leads the charge and spearhead cleaning up a stretch of Gloversville's Main Street, where she picks up and hauls away hundreds of pounds of trash to make our area look great for the summer tourism season.

She has real estate honors and her participation ranges from local levels to national. For the Fulton County Board of Realtors (which is now part of the Greater Capital Area Realtors) she was Realtor of the Year several times and held the President's position for this group twice. She has been a member of the state Realtor Association's Realtors Honor Society since 2015. For the

Greater Capital Area Realtors, she has served on many of their committees, and has served on the Ethics Committee of the National Association of Realtors.

Under the former Fulton County Economic Development Corporation, Joyce served as president of the Crossroads Incubator Corporation. When that entity dissolved, she became involved with the GEDC where she served as President for over 10 years. The Gloversville EDC provides loan funds for businesses throughout the city of Gloversville.

### **REAL ESTATE / REALTORS / PROPERTY MANAGEMENT**

#### **ADK REALTY**

2144 State Highway 10, Caroga Lake (518) 835-2357 I www.adksrealty.com

#### AMSTERDAM CLOCK TOWER

37 Prospect Street, Amsterdam (518) 774-2920 I amsterdamclocktower.com

AMSTERDAM HOUSING AUTHORITY 52 Division Street, Amsterdam (518) 842-2894 I www.amsterdamhousingauthority.org

**COLDWELL BANKER PRIME PROPERTIES, INC.** Johnstown I Great Sacandaga Lake I Niskayuna I Glenville (518) 774-6668 www.coldwellbankerprime.com/sacandaga

GATEWAY PROPERTY SOLUTIONS 228 Locust Ave., Suite 100, Amsterdam (518) 212-2406 I gatewaysolutionscorp.com

GATEWAY REALTY SOLUTIONS 228 Locust Ave., Suite 100, Amsterdam (518) 212-2406 I gatewaysolutionscorp.com CYNTHIA GIFFORD – HOWARD HANNA REAL ESTATE SERVICES 122 Bridge Street, Northville (518) 669-4481 I www.howardhanna.com

**GLOVERSVILLE HOUSING AUTHORITY** 181 West Street, Gloversville (518) 773-7308 I gloversvillehousingauthority.com

HELOU INTERNATIONAL REALTY CORP. 138 E. Fulton Street, Gloversville (518) 844-2447 I facebook.com/helourealty/

HOWARD HANNA REAL ESTATE SERVICES 122 Bridge Street, Northville (518) 863-8904 I www.howardhanna.com

COLLEEN IOELE-DECRISTOFARO – HOWARD HANNA REAL ESTATE SERVICES 228 Pleasant Avenue, Johnstown (518) 281-4467 colleenioele-decristofaro.howardhanna.com

Please see REAL ESTATE, Page 15

She is now involved with the Glove City Coalition and its Neighborhood Engagement Unit that recently put on a hugely successful Winterfest – the group's 2nd annual. The event is a wonderful collaboration of 30 service organizations and the Gloversville Public Library who enjoyed standing room only at the February event.

In addition, she is also the part-time pastor of the North Main Street United Methodist Church. Among the other services the church provides, they have an active food pantry that Joyce oversees that opens its doors to anyone in Fulton County who needs the service.

She is also proud of her service to the Community Development Agency for Nick Zabawski. The group did a lot of grant administration for people buying and rehabbing houses in Gloversville.

As you can see, Joyce is most deserving of this Community Service Award. We hope she stays as involved with our community, and with the Chamber for years to come. She says, "The most important thing for me is to get out and meet new people and get to know the other business people and collaborate and partner. That's why I love the Chamber's Business After Hours events – that's how you get to know people as well as keeping up on the pulse of the business landscape in the entire region."

Thank you, Joyce, for your committed service to the Chamber and to our entire region.

### Real Estate from page 14

JUDITH ANN REALTY, INC. 138 First Avenue, Tribes Hill (518) 829-7250 I www.judithannrealty.com

### KRUTZ PROPERTIES

Main Street, Johnstown (518) 330-8608 I www.krutz-properties.com

#### **CHAD MAJEWSKI REAL ESTATE**

59 Lyon Street, Amsterdam 51 N. Main Street, Gloversville (518) 774-0437 I www.chadmajewski.com

JOANNA OLSON – HOWARD HANNA REAL ESTATE SERVICES 4827 Hills Road, Northville (518) 461-4294 I www.howardhanna.com

#### JOYCE ROYAL REAL ESTATE 32 Spring Street, Gloversville

(518) 725-5490

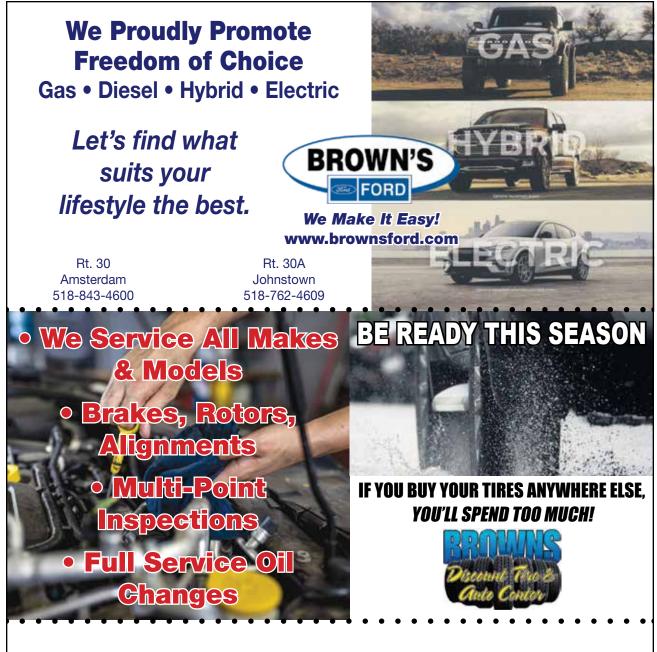
### SCHINE MEMORIAL HALL, LLC

26-40 North Main Street, Gloversville (518) 773-3350 I schineongloversville.com

SPINNAKER MANAGEMENT & REALTY SALES 4 Bridge Street, Broadalbin (518) 883-5217 I www.spinnakerusa.com



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### **Dygert Farms Creamery Celebrates 300 Years** in Business; Looks Forward to Bright Future

Dygert Farms is a 13th-generation dairy farm located in the beautiful Mohawk Valley in Palatine Bridge. The farmhouse sits on the original 50 acres that was deeded to the Dygert family back in 1723 from the Queen of England. Their farm is one of the very few operational Tri-centennial farms left, and they celebrated this ground-breaking Tricentennial anniversary last year!

In 2009, Robby and Shannon Dygert moved back to the family farm and began their journey by milking 50 cows in the tie stall barn on the property. Over the years they have added four children to the family (Dylan, Olivia, Tucker and Cassidy) while also expanding the dairy farm.

Their cows are milked twice a day at the dairy in a double-eight parallel parlor. They also raise and grow 90% of feed for their animals. They have been named a Dairy of Distinction in New York and have received several Super Milk Awards for the quality of their Milk – including best Chocolate Milk in 2023!

In 2015, Robby and Shannon decided to start diversifying the farm and delivering fresh, local, glass-bottled milk from a nearby dairy to businesses and homes in the area with the goal to bottle their own in the future. In 2019 they started building their own processing plant on the farm and in April 2021 began processing their own milk. Visitors are welcome to visit the farm, see the cows and where this great-tasting milk comes from. Dygert Farms milk is truly some of the richest, freshest tasting milk you can buy! Their milk is from one dairy farm, is 100% antibiotic-free and the cows are not treated with artificial bovine growth hormones. They offer Whole, Reduced Fat, Skim, Half & Half, Heavy Cream, Chocolate.

They take pride in the fact that their milk is offered in glass bottles which keeps the milk colder and helps retain its fresh taste. Glass is also more environmentally-friendly than paper cartons or plastic jugs. Their bottles can be washed and reused as many times as they are returned. This "greener packaging" results in less waste in local landfills.

Their delivery area includes Fonda, Amsterdam, Johnstown, Gloversville, Little Falls, St. Johnsville, Caroga Lake and the surrounding areas.

2023 was a year unlike any other as Dygert Farms celebrated turning 300 years! There are very few farms in the country that have accomplished this milestone, and they are beyond proud! In 2023, they hosted Montgomery County Sundae on the Farm, also using the event as their 300-year celebration, and enjoyed over 3,000 people that visited the farm that day. In 2023 both their creamery and customer base grew. The customer base has grown about 30% and at the creamery they doubled the walk-in cooler space to allow for more product, built a walk-in freezer and also built a new farm store which they love!

Last year they also won the #1 chocolate milk award for

The Dygerts provide many donations to community organizations throughout the year in milk and sponsorships. They also host a variety of school groups, Future Farmers of America groups, 4-H and other people and organizations where they give tours of the dairy and show what they do on the farm, and help connect people to where their food comes from.

NYS, a well-deserved accomplishment for the Dygerts! This award is based on Cornell University's Voluntary Shelf Life program which collects samples twice a year from all the processing plants including the likes of Hood, Byrne Dairy, Stewarts, etc. The award was presented at the New York state fair. Last year they also won the Leopold Award which is a National Conservation Award, and were named Farmer of the Year for Country Folks.

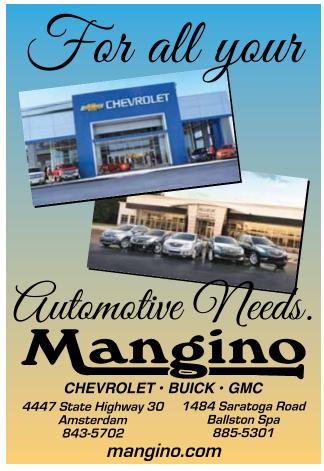
As well you can imagine, the Dygerts are extremely busy with their farm and family. Their children are actively involved in 4-H where they have project animals. Shannon is a member of the Farm Service Agency for Montgomery County. They provide many donations to community organizations throughout the year in milk and sponsorships. They also host a variety of school groups, Future Farmers of America groups, 4-H and other people and organizations where they give tours of the dairy and show what they do on the farm, and help connect people to where their food comes from.

The Dygerts are also part of a Dairy Discussion group



with fellow farms around NYS – the group gets together a couple of times a year to compare business numbers, etc. to learn from each other and see where individual farms can make improvements. Robby and Shannon are also members of the Farm Bureau and work closely with Montgomery County Soil and Water to be stewards to their land and implement best practices. In addition, they work with several local farms and partner/purchase their products to sell to over 100 stores, to their home delivery customers and in their farmstand.

Robby and Shannon Dygert are honored to have received the Chamber's Agricultural Business of the Year Award in 2024 and are grateful to the Chamber for helping them advertise/promote their events that they host like the Halloween tractor-treat, Sundae on the Farm and many other events. Through diversifying and bottling their own milk their goal is to produce a high-quality product that everyone loves - and we think they have certainly accomplished that! They love hosting people at their farmstand to see where their milk comes from, see the cows and the hard work and dedication that goes into producing that product. They are also thankful to their wonderful team of employees and family that help make all of this possible! Robby and Shannon say that farming nowadays is not easy but it's a way of life and they are proud to raise their kids in the family tradition.



### **These Businesses believe in our Chamber and in our region!**

In our last issue of *Focus*, we highlighted those businesses who have been Chamber members the longest – between 50 and 58 years! This year, we are highlighting those who are celebrating their 50th anniversary with the Chamber this year. Some of them have changed their names, locations, or ownership over the years, but one thing hasn't changed – their commitment to our region and the economic vitality of Fulton and Montgomery Counties. We continue to be grateful to you and thankful for your support!

#### **RUBY & QUIRI, INC.**

– member since January 1, 1974 – 50 years 307 N. Comrie Avenue, Johnstown I (518) 762-7829 I www.randq.com

60,000 square foot complete home furnishing center including appliances, video, furniture, floorcoverings and more. They are the largest store of its kind in upstate New York. Ruby & Quiri has been locally owned since 1949, when their goal was to provide the lowest prices on the best products in the industry as well as customer service that was second to none. These ambitions still drive the practices of Ruby & Quiri today. From their lowest price guarantee to their expert sales associates, they aim every day to provide a better and easier shopping experience.

### HOLIDAY INN JOHNSTOWN-GLOVERSVILLE

- member since January 1, 1974 - 50 years

308 N. Comrie Avenue, Johnstown | (518) 762-4686 www.holidayinn.com/hotels/us/en/johnstown/jntny/hoteldetail

A full-service hotel with finely-appointed guest rooms, microwave, refrigerator, Keurig, hair dryer, free highspeed internet. Wake up to USA Today delivered to your doorstep. The 100% non-smoking property provides a casual atmosphere at their renowned 308 Prime Restaurant and Bar, Fitness Center, Business Center, Flexible Meeting and Ballroom Space. Also offers a special pet-friendly floor. The perfect location for business or leisure travel.

#### NATIONAL GRID

- member since January 1, 1974 – 50 years (800) 642-4272 | www.nationalgridus.com

Here with you. Here for you. National Grid is committed to delivering safe and reliable energy to the customers and communities they serve. One of the largest investor-owned energy companies in the world serving more than 20 million people throughout New York and Massachusetts.

### BETZ, ROSSI, BELLINGER & STEWART FUNERAL HOMES

member since January 1, 1974 – 50 years
Canajoharie, Fultonville, Gloversville, Amsterdam
(518) 725-1121 / www.brbsfuneral.com
Betz, Rossi, Bellinger & Stewart (BRBS) Funeral Homes

began in Amsterdam in 1860 with former cabinet maker Issac Shuler. As more families turned to BRBS as a trusted endof-life provider, more locations were added in Gloversville, Fultonville, and Canajoharie. Throughout their 150-year history, BRBS remains dedicated to offering the finest funeral service in comfortable, state-of-the-art facilities. From simple to full-service funerals for cremation or burial, their dedicated staff treats every family with the warmth and compassion they deserve. Their goal is to guide families to arrangements that honor and respect their loved one's beliefs and legacy.

### SWANY AMERICA, INC.

– member since January 1, 1974 – 50 years 122 Balzano Drive, Johnstown I (518) 725-3333 www.swanyamerica.com

With over 60 years of glove manufacturing experience, SWANY is one of the top high-end sport brands available on today's winter scene. SWANY brings you the best in quality, warmth, and durability. Their gloves are designed to fit your unique, yet epic lifestyle. They have a popular outlet store on site that is open November-February, 10 a.m. - 4 p.m.

### **CASTIGLIONE GEM JEWELERS**

– member since January 1, 1974 – 50 years 25 North Main Street, Gloversville | (518) 725-1113 | www.gemjewelers.com

In 1929 Castiglione Jewelers was founded by Louis Castiglione, Sr. at the young age of 25. After many years, Louis Sr. retired and passed Castiglione Jewelers to Dr. Louis Castiglione, Jr., who received his PhD from New York University and then went to the Gemological Institute of America to become a Certified Gemologist Appraiser. Now Castiglione Jewelers is in the hands of the 3rd generation, Andrew Castiglione. Castiglione Jewelers' website offers an even more comfortable shopping experience that allows easier access to the merchandise you're looking for. We take pride in offering you our expanded jewelry collection. Castiglione Jewelers' longstanding relationship with established global sources of quality goods allows it to provide its clientele with exceedingly competitive margins. Castiglione Jewelers primarily supplies the public with certified (GIA & EGL) and non-certified (commercial) stones from its extensive inventory of larger sized loose diamonds.

Castiglione Jewelers provides beautiful jewelry and custom-designed pieces to the public.

**NBT BANK** – member since January 1, 1974 – 50 years Branches in Gloversville, Johnstown, Canajoharie, Amsterdam, Northville, Fonda, Fort Plain

NBT Bank is an independent, community bank based in Norwich, N.Y. They trace their roots back to 1856 when a group of business leaders in Norwich saw a need for additional banking resources in the community and came together to form a bank. They have a proud heritage of building long-term financial relationships with individuals, businesses and organizations, agricultural operations and local governments. At NBT Bank, they balance good, oldfashioned business sense with forward thinking. They know their communities and the people in them. They understand that local businesses are the lifeblood of their communities. That is why they work with businesses of all sizes to develop individualized plans that help foster their success.

### KINGSBORO LUMBER CO., INC.

member since January 1, 1974 – 50 years
22 Gregory Street, Gloversville | (518) 773-7939
www.kingsborolumber.com

Since 1945, Kingsboro Lumber Company has been the privately-owned business that local contractors and homeowners trust. They take great pride in the quality of their products, prompt service, and free delivery. Find out why they are so much more than just a lumber store.

Not only do they offer the highest quality products, but also play an active role in the local community. The store's president, Donald Wicksell, has lived in the community his entire life and has been with the store for more than 30 years. Since taking over the business from his father, Don has continued to actively participate in the community.

#### WOOD, SEWARD AND MCGUIRE & SACCO, LLP

member since January 1, 1974 – 50 years
8 Fremont Street, Gloversville | (518) 725-0653
www.woodseward.net

Established in the early 1900s, their family-owned law firm has built a solid reputation of trust in the region. Their legal services cover diverse areas of law including civil litigation, estate planning, family law, agricultural law, real estate, military law, federal/state criminal defense, matrimonial, DWI & traffic, corporate and more. They make expert legal representation manageable, affordable and personable. Their highly experienced legal team treats clients like people, not mere numbers or metrics. They are about representing real people and giving them a voice in the courtroom. They value the rapport between client and lawyer above all else, and it's the catalyst for their consistent success spanning multiple decades.

#### SUNY FULTON-MONTGOMERY COMMUNITY

**COLLEGE** – member since April 1, 1974 – 50 years 2805 State Highway 67, Johnstown I (518) 736-3622 fmcc.edu

SUNY Fulton-Montgomery Community College is located at the crossroads of the Mohawk Valley and Capital regions in Johnstown. SUNY FMCC provides students with a quality education in an environment that nurtures success preparing them for great careers, without the great debt! With over 30 degree and certificate programs, they offer



Additional Chamber members who have 40+ years of membership in the Fulton Montgomery Regional Chamber of Commerce – THANK YOU for investing in the Chamber and in our region!:

Gabriel Contractors of Amsterdam – 58 McDonald's of Johnstown – 52 Brown's Ford of Johnstown – 52 W.E.S.T. & Co., CPAs, PC (Gloversville) - 51 Stewart's Shops (regionwide) - 49 KeyBank – Johnstown – 49 Apollo Northeast Sales & Service (Johnstown) - 49 Keymark Corporation (Fonda) - 48 First Presbyterian Church (Johnstown) - 48 United Way of the Greater Capital Region – 48 Kasson & Keller (Fonda) - 48 Canada Lake Store & Marine – 47 Salmon Law Firm, PLLC (Amsterdam) - 46 Noble ACE Hardware (Johnstown) – 46 Fulmont Mutual Insurance Company (Johnstown) – 46 SF Fabrics (Johnstown) – 45 Romana's Italian Kitchen (Johnstown) – 44 **Nathan Littauer Hospital & Nursing Home** (Gloversville/regionwide) - 44 **Greater Amsterdam School District – 43 Gloversville Palace Diner – 43** Santos Construction (Amsterdam) – 42 Palmer Pharmacy (Johnstown) – 42 Brown Coach (Amsterdam) - 41 Shrine of Our Lady of Martyrs (Fultonville) - 41 Joyce Royal Real Estate (Gloversville) - 41 Jankowski Agency, Inc. (Broadalbin) - 41 The Arc Lexington (Fulton County) - 41 Philip Beckett, CPA, PC (Gloversville) - 40 Spagnola & Spagnola Accounting Firm LLC (Amsterdam) – 40 DiBlasi Agency (Amsterdam) - 40 FMS Counties Private Industry Council (regionwide) - 40 House of Pizza (Gloversville) - 40 Century Linen & Uniform (Gloversville/Johnstown) - 40

#### Please see MEMBERS, Page 22

### Members from page 21

small classes, individualized attention, internship and study abroad opportunities as well as 100+ transfer articulation agreements with SUNY and private four-year colleges and universities. Their direct-to-work Individual Studies program offerings produce a continual workforce pipeline to various industries and businesses within our region.

### LETTER MEMORIAL CO., INC.

member since November 1, 1974 – 50 years
522 N. Perry Street, Johnstown I (518) 725-7321
www.lettermemorial.com

Letter Memorial Co, Inc. has been in business for over 75 years and has always been run by people with experience in the granite industry. The owners of Letter Memorial Co, Inc., past and present, have full knowledge of good quality granite and great design. The quality of their carvings, which is second to none, comes from a long lineage of professionals from the granite industry. Their products include monuments – custom- and laser-etched, markers, mausoleums, urns, bronze plaques, bronze memorial products, vigil lights, and candles. They offer services such as sand blasting, lettering, monument cleaning, date completions and more.

### LIVINGSTON'S FURNITURE & MATTRESS, INC.

- member since November 1, 1974 – 50 years

355 South Main Street, Gloversville | (518) 725-8317 www.livingstonsfurn.com

Livingston's Inc. is a fourth-generation family-owned business specializing in retail home furnishings, mattress sales and service. Their business has been in continuous operation in the Adirondack/Capital District region since 1901. With locations in Gloversville and Queensbury, NY, their combined purchasing power allows them to pass savings on to their customers on product lines like Sealy, Lane, Ashley, and more.

At Livingston's, they understand that when you shop for furniture and bedding, you simply want to buy better made products at the best prices possible and have very few problems. Since 1901 their goal has been to help you achieve that, and it is still true today. Free Delivery, Free Removal, and Free Financing options make your furniture



or mattress purchase hassle free.

C. T. MALE ASSOCIATES, P.C.

– member since November 1, 1974 – 50 years 10 N. Perry Street, Johnstown I (518) 848-3533 www.ctmale.com

C.T. Male Associates is a multidiscipline firm offering comprehensive Engineering, Architecture, Landscape Architecture, Geology, Environmental, and Surveying services. Their commitment to service is informed by the values that have guided the Firm for over a century: Ingenuity, Integrity, and Involvement. They put these values into action every day through projects and professional relationships that advance their mission to:

- Promote the wellbeing and safety of the public by providing technical services and solutions that advance client projects and respectfully balance the needs of people and the environment;
- Maintain a culture of professional opportunity, where employees can advance their careers in an inclusive environment that celebrates diversity and authenticity, as well as innovation and excellence;
- Contribute substantively to the communities in which we live and work;
- Manage our Firm in ways that ensure stability, adaptability, and resilience

C.T. Male Associates serves public and private clients in the municipal, state, federal, commercial, and industrial markets in New York and New England.

### PECK'S LAKE ENTERPRISES, INC.

– member since November 1, 1974 – 50 years 180 Pecks Lake Road, Gloversville | (518) 725-1294 www.peckslake.com

Full-service marina: boats, motors, accessories, sales, service, and rentals; bait and tackle. Cottages, campgrounds, RV sites. Family friendly with snack bar, play area and more. Great fishing known throughout the region. The lake is fully stocked with Northern Pike; Rainbow and Brown Trout; Walleye; Chain Pickerel; Largemouth, Smallmouth and Rock Bass; Crappie; Yellow Perch; Bluegills; and Bullheads. Their annual fish stocking program ensures continued growth and fish populations.



### **FULTON MONTGOMERY COUNTIES – REGION PROFILE**

The region's economy features commercial, agricultural, retail, industrial, warehousing and distribution, transportation, food manufacturing, and other businesses in various categories.

### POPULATION: Total 101,602

Fulton County 52,234 City of Gloversville 14,843 City of Johnstown 8,099 Montgomery County 49,368 City of Amsterdam 18,093 *(via Census Bureau July 1, 2023)* LAND AREA IN SQUARE MILES: 898.51 Fulton County – 495.47 Montgomery County – 403.04 PERSONS PER SQUARE MILE: Fulton County – 107.6 Montgomery County – 122.9 TOTAL EMPLOYER ESTABLISHMENTS: 2,179 *(via Census Bureau)* 

### MAJOR PRIVATE SECTOR EMPLOYERS (# of employees) The Arc Lexington (Fulton County) - 1665 St. Mary's Healthcare, Amsterdam - 1543 Target Distribution, Amsterdam - 1500 Wal-Mart Distribution Center, Johnstown - 983 Nathan Littauer Hospital & Nursing Home - 945 Liberty ARC (Montgomery County) - 750 Kasson & Keller/KeyMark, Fonda - 691 DHL Supply Chain, Johnstown - 477 Lippert, Gloversville - 290 Century Linen, Gloversville/Johnstown - 288 Beech-Nut Nutrition Corp., Amsterdam – 250 Amsterdam Printing & Litho./Taylor - 220

### ECONOMIC DEVELOPMENT RESOURCES

Fulton Montgomery Regional Chamber of Commerce 2 N. Main Street, Gloversville, NY 12078 www.fultonmontgomeryny.org I (518) 725-0641

Fulton County Center for Regional Growth 34 W. Fulton Street, Gloversville, NY 12078 www.fccrg.org I (518) 725-7700

Fulton County Industrial Development Agency 1 E. Montgomery Street, Johnstown, NY 12095 www.fcida.org I (518) 725-7700

Montgomery County Business Development Center 9 Park Street, Fonda, NY 12068 www.mcbdc.org I (518) 853-8334

### COST OF LIVING

Median Housing Prices (via National Association of Realtors (1Q2024) Fulton County - \$169,790 Montgomery County - \$154,790 Median Rental Cost in Fulton County 2BR \$1,050 (via rentdata.org) Median Rental Cost in Montgomery County 2BR \$1,026 (via rentdata.org) Housing Units (via US Census Bureau) Fulton County 28,246 Montgomery County 24,008 SALES TAXES County = 8% (Fulton County and Montgomery Counties) State Sales Tax = 4% **OCCUPATIONS OF RESIDENTS** (U.S. Census Bureau) The most common employment sectors for those who live in Fulton County are (24,881 workers): Health Care/Social Assistance (18.6%) Retail Trade (13.3%) Manufacturing (11.2%) Construction (6.6%) Public Administration (6.22%) Other Services, except for Public Administration (5.58%) Accommodation and Food Services (5.55%) Administrative Supports & Waste Management Services (3.73%) Professional, Scientific & Technical Services (3.52%) **OCCUPATIONS OF RESIDENTS** (U.S. Census Bureau) The most common employment sectors for those who live in Montgomery County are (22,235 workers): Manufacturing (15.1%) Retail Trade (10.7%) Construction (6.62%) Public Administration (6.41%) Transportation & Warehousing (6.38%) Other Services, except Public Administration (5.97%) Accommodation & Food Services (5.25%) Professional, Scientific & Technical Services (3.67%) Finance & Insurance (2.86%)

# Trouble Breathing or Sleeping?

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To learn more, visit smha.org/services/pulmonology-and-sleep-medicine 🕤



